

FAQs in the Customer Journey for collateral-free working capital financing

STAGE 01

Awareness & Consideration

Q1: What is collateral-free working capital financing and how can it help my business?

Collateral-free working capital Financing is an unsecured working capital term loan supported by Credit Guarantee Corporation Malaysia Berhad (CGC), designed to help eligible MSMEs access financing with reduced collateral requirements across our branches in Malaysia. It supports business expansion, cash flow needs, and growth opportunities while leveraging CGC's 50% risk-sharing guarantee.

Q2: Who is eligible to apply?

Only **private limited companies and partnerships** that have been in business for at least two years with a minimum annual turnover of RM100,000 and positive net worth. Others T&C may apply.

Q3: What is the maximum financing amount I can apply for?

Loan amount is from **RM100k to RM1 million per borrower**



STAGE 02

Application & Requirements

Q4: What collateral is required?

No physical collateral is needed. Only **directors', third-party and/or corporate guarantees with CGC approved guarantees** are required.

Q5: What are the key terms and conditions I must fulfill?

- **OCBC CASA Account:** Must be opened or already held for loan disbursement.
- **Direct Debit:** Mandatory for loan repayment.
- **Keyman Insurance:** Required for all directors and individual guarantors via partner insurers.
- CGC guarantee fee: 1.5% of approved loan amount.

Q6: Can I apply if my business is outside the listed regions or has a different constitution?

Applications are open to **all Pac Lease branches nationwide**, provided the business constitution is Sdn Bhd or partnership. Other constitutions are not eligible under this financing programme.

STAGE 03

Approval & Disbursement

Q7: When can my loan be disbursed?

Disbursement will be made 5-7 working days after completion of the required legal documentation. Also subject to CGC underwriting approval.



STAGE 04

Post-Approval Benefits & Support

Q8: What are the benefits of using Direct Debit for repayment?

- Automated and timely repayments
- Improved credit discipline
- Reduced risk of late payments and penalty
- Streamlined financial planning

Q9: What are the benefits of the OCBC CASA/eBiz Account?

- Low initial deposit (RM500)
- Free business internet banking (Velocity@OCBC)
- Business debit card and payment tools
- FX entitlement and optional services like DuitNow

Q10: How does Group Personal Accident (PA) Insurance support my business?

Provides financial protection in case of death or disability of key personnel, ensuring business continuity, financial stability, and smoother transitions.

Q11: What are the interest rates?

Rates from **8% to 18% p.a.** Contact your Relationship Manager for a personalized quote.